**BUSINESS LEADERSHIP AWARD**

Presented to a business leader or a management team who has significantly advanced their Scottish business in the previous year (ending November 2023). **This is open to:** **Leaders of** **established businesses** that can demonstrate significant growth through financing, exporting, partnerships, collaborations, inward investment, and achievement of milestones.

**THE JUDGING PANEL WILL GIVE CONSIDERATION TO:**

* Level of leadership, ambition, and entrepreneurship
* Commercial success (e.g., turnover; deals done; collaborations established, investment raised to date)
* Growth of company – significant activity that has contributed to growth (e.g., specific investment, launch of product, expansion)
* Growth in global markets through international strategy
* Investment secured.
* Adoption of digitalisation to enable growth of operations.
* Adoption of any new processes to reduce carbon emissions.
* Understanding customers’ needs
* Development of a management team
* Made a difference to the growth of the life science sector in Scotland.
* Made a difference to the growth of the life science sector Internationally.

**Entrants are not required to provide evidence for every point listed. The following template is a guide to help entrants structure a comprehensive, and easy to follow submission. The entry form is to act as a guide only. Entrants are permitted to submit their entry as one section if preferred.**

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| --- | --- |
| **Name of Nominated Business Leader or Management Team:** | |
|  | |
| **Contact Details for Nominated Business Leader or Management Team:** | |
| **Name** |  |
| **Company** |  |
| **Address** |  |
| **Telephone** |  |
| **Email** |  |
| **BACKGROUND** can include examples of the items listed below.   * Clearly identify the **business leader** or a **management team** behind the growth. * Include details of their leadership, ambition, or entrepreneurship. | |
|  | |
| **DEVELOPMENT** can include examples of the items listed below.   * Include details of any commercial success (e.g., turnover; deals done; collaborations established, investment raised to date) * Highlight company growth or significant contributary activity (e.g., specific investment, launch of product, expansion) * Give details of any growth in global markets through international strategy, where relevant. * Include details of any Investment secured. | |
|  | |
| **INNOVATION** can include examples of the items listed below.   * Focus on the innovative elements of the advancements. * Provide details of any digitalisation that enabled growth of operations. * Provide details of any new processes to reduce carbon emissions. | |
|  | |
| **EXECUTION AND RESULTS** can include examples of the items listed below.   * Did the leader or management team show an understanding of customers’ needs. * Throughout this process how was the management team developed? * Did the leader or management team make a difference to the growth of the life science sector in Scotland? * Did the leader or management team make a difference to the growth of the life science sector Internationally. | |
|  | |
| **Nominator Details:** | |
| Name |  |
| Company |  |
| Address |  |
| Telephone |  |
| Email |  |
| **The closing date for entries is 10 December 2023.** | |

*Definition of the “life sciences” sector includes the fields of human health (medicine, medical technology, pharmaceuticals, health informatics/connected health), biology and biotechnology (including industrial, marine, pharmaceutical, and agricultural biotechnology) and animal health (veterinary, pharmaceuticals).*

*Definition of a Scottish company/organisation is one which trade and employs staff in Scotland. This could be an established Scottish subsidiary of a multinational or a company with HQ in Scotland. The awards are made to the innovations and successes that originate from the Scottish facility.*